

# 2021 Financial Summary and Annual Report

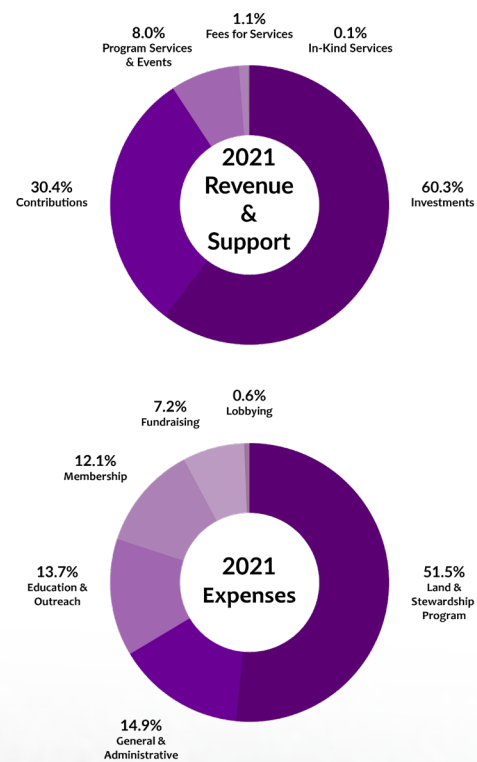
Your generosity is sowing the seeds of a thriving future for the Eastern Sierra.

2021 was a year of resilience. Despite the challenges felt by all, we found safe ways to gather virtually and on the land.

Nearly 400 people joined us online to view PAYA and learn about the Owens Valley Paiute's ongoing fight for water rights. We toured Black Lake Preserve for World Migratory Bird Day, hosted youth education events, and

certified new beautiful gardens through our Pollinator Garden Program.

Together, we celebrated the permanent protection of Ullman Ranch in the heart of Huttoon Valley. Your ongoing support made this conservation success possible, and it paved the way for future efforts to protect the wild and working lands of the Eastern Sierra.



\*Audit of 2021 financials is currently being finalized. 990 will be available at [www.eslt.org](http://www.eslt.org) in Fall 2022.

Revenue And Support	*2021	2020
Investment Income, Net	\$899,622	\$1,283,124
Contributions	\$453,452	\$893,385
Program Services and Events	\$119,871	\$136,887
Government (PPP)		\$103,252
Fees for Services	\$16,402	
In-Kind Services	\$2,000	\$2,230
<b>TOTAL REVENUE AND SUPPORT</b>	<b>\$1,491,347</b>	<b>\$2,418,878</b>
<b>Expenses</b>		
Education & Outreach	\$100,662	\$123,809
Land & Stewardship Program	\$379,990	\$373,915
Membership	\$89,553	\$76,051
<b>Total Program Expenses</b>	<b>\$570,205</b>	<b>\$573,775</b>
Fundraising	\$52,797	\$51,116
General & Administrative	\$109,721	\$24,136
Lobbying	\$4,644	\$8,115
PPP Expenses (Salary & Rent)		\$103,206
<b>TOTAL EXPENSES</b>	<b>\$737,367</b>	<b>\$760,348</b>
<b>NET ASSETS</b>	<b>2021</b>	<b>2020</b>
<b>Total Net Assets, end of year</b>	<b>\$15,211,697</b>	<b>\$14,457,717</b>

## The beat goes on ...

There's no doubt that 2021 was a very challenging year. There's also no doubt that ESLT rose to the challenge.

Despite obstacles and the need to change the way we connected with our members, our communities, landowners, and our Native American partners, we pushed forward with strong determination and enthusiasm.

Below are just some of our many accomplishments. We are very proud of these and look forward to adding to our success in protecting the lands and wildlife of the Eastern Sierra in 2022.



Children enjoying a lesson about native plants given by ESLT Education Coordinator Claire Marvet.

# 20,136



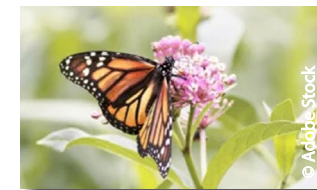
**Acres Protected**  
Through conservation easements and fee land as of December 31, 2021

# 16,328



**Acres Monitored**  
Through aerial surveillance and on foot

# 147



**Pollinator Gardens**  
Twelve new gardens established in 2021

# 24



**Community Events**  
In-person, virtual, and youth education

Where we've been. Where we're going.